

Press Release



NINE MONTHS (9M) 2014 CONSOLIDATED FINANCIAL RESULTS

Turnover exceeds the € 760m. (+72%). Net profit after minorities at € 2.1m.

CENTRIC S.A. announces the consolidated financial results for the nine months ended on September 30th, 2014 based on the International Financial Reporting Standards (IFRS).

- ✓ **Turnover: € 760.18m vs € 444.17m in 9M 2013 (+72,3%).**
- ✓ **Gross Profit: € 11.07m vs € 8.51m in 9M 2013 (+30,1%).**
- ✓ **EBITDA: € 3.81m vs € 3.17m in 9M 2013 (+20,4%).**
- ✓ **EBT: € 4.13m vs 3.24m in 9M 2013 (+27,4%).**
- ✓ **EATAM: € 2.14m vs € 2.05m in 9M of 2013 (+4,2%)**
- ✓ **Own Equity as at 30.9.2014: € 49.70m (+5,3% vs 31.12.2013).**

Turnover:

Group turnover in the nine months ended September 30 2014 amounted **to € 760.18m vs € 444.17** in the nine months ended September 30 2013 **marking an increase of 72,3%**. The impressive increase is attributed to the consistent effort to build awareness for the brands that the subsidiaries of the group promote, as well as the positive impact of the Football World Cup.

Profitability:

Group Gross Profit in 9M 2014 amounted to **€ 11.07m** vs € 8.51 in the corresponding period of 2013 marking a **30,1% increase**. The increase of the gross profit comes in line with the increase of the turnover. The significant drop of the gross profit margin, 1,5% vs 1,9% in 2013, comes as a result of the increase of cost items related to brand promotion and make part of the Costs of Goods Sold. Moreover, it reflects a slight increase of punters' payout ratio.

Operational expenses were increased by 28% with respect to the first 9 months of 2013 in line with the increase of the gross profit and which depicts the deliberate effort to build the foundations for a long term development of the activity. It is noted that the results of the period were reduced by an amount of € 660 thousand due to provisions for items that are related to previous financial years. These provisions led to the ease of the increase of the EBITDA of the group for the period that stood **at € 3,81m marking an increase of 20,4%**.

The result of the financials were positive for the amount of € 619 thousand contributing to the profitability of the group. Earnings Before Taxes (**EBT**) **formed at € 4.13m** vs. € 3.24m in 9M 2013 marking an **increase of 27,4%**. Consolidated EATAM stood at a profit of € 2.14m. vs € 2.05m in the corresponding period in 2013 marking an increase of 4,2%.

Capital Structure:

Shareholder's equity as at September 30, 2014 **marked an increase of 5,3%** in relation to December 2013 and amounted to **€ 49.70m**. The Company and the Group are presented with a solid capital structure comprised by enhanced level of equity and limited liabilities, of which the debt refers to the amount of the leasing payments related to the acquisition of the premises of the company and which totals to € 1.46m. This comes as a result of a deliberate effort with a view to deleverage the capital structure and ensure adequate liquidity. The **Debt to Equity ratio** (total liabilities/shareholder's equity) is formed at 30.9.2014 at **0.10**.

Developments in the online gaming market

Sporting Odds Ltd, a member of the Gaming VC Group, licensed in UK by the UK Gambling Commission and among the strategic partners of Centric group has voluntarily submitted in the tax regime of the transition period provisioned by the article 50 of the Law 4002/2011 and it is legally operating in Greece. In Cyprus is operating according to the law 106/2012

Rodolfo Odoni, CEO of Centric has commented:

"We are very satisfied for another quarter of growth. We keep on trying to enhance and enlarge our customer base with the view to create a solid base of lasting development. We are always committed to create value by improving our results and reinforcing the portfolio of our participations and activities.

9M 2014 figures:

Q3 2014 Consolidated financial results			
<i>Amounts in 000 €</i>	9M 2013 results	9M 2014 results	Δ% 2014 vs. 2013
Sales	441,171	760,180	+72,31%
Gross Profit	8,507	11,068	+30,11%
(%)	1.93%	1,46%	
EBITDA	3,167	3,812	20,38%
(%)	0.72%	0.50%	
EBIT	2,964	3,512	+18,51%
(%)	0.67%	0.46%	
EBT	3,244	4,131	+27,36%
(%)	0.74%	0.54%	
EATAM	2,054	2,141	4,21%
(%)	0.47%	0.28%	